

Message Text

CONFIDENTIAL

PAGE 01 KINSHA 03145 110800Z

15

ACTION PM-07

INFO OCT-01 AF-10 ISO-00 CIAE-00 INR-10 NSAE-00 RSC-01

AID-20 EB-11 MC-02 SS-20 L-03 COME-00 ACDA-19 DRC-01

/105 W

----- 041610

P R 101721Z APR 74

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC PRIORITY 7326

SECDEF WASHDC ASD/ISA PRIORITY

INFO USCINCEUR VAIHINGEN GER//ECJ7-PMA

TREASURY DEPARTMENT

CSA

CNO

CSAF

C O N F I D E N T I A L KINSHASA 3145

E.O. 11652: GDS

TAGS: MASS, CG,

SUBJECT: FY 74 FMS CREDIT; CONTEMPLATED CESSNA PURCHASE

REF: STATE 062620

1. GOZ DESIRES FY 74 FMS CREDIT AND IS PREPARED TO CONCLUDE \$3 MILLION AGREEMENT WITH CESSNA (WHOSE REPRESENTATIVE CURRENTLY IN KINSHASA) ONCE TERMS OF CREDIT KNOWN AND FORMALLY ACCEPTED. PROPOSED AGREEMENT CALLS FOR PURCHASE OF 25 CESSNA 150 AEROBATS, 12 CESSNA 310S, ONE CESSNA 402 WITH OXYGEN EQUIPMENT AND PROVISION FOR CAMERA INSTALLATION, ONE SINGLE ENGINE SIMULATOR, 2 TWIN ENGINE SIMULATORS, \$211,00 INITIAL SPARES, \$100,000 FOR FUTURE SPARES ON DEMAND, ONE MAINTENANCE TECH REP FOR 12 MONTHS, PLUS FREIGHT, FERRY AND INSURANCE COSTS.

2. PAYMENT SCHEDULE IS NOT YET SETTLED BUT WE EXPECT FIRST PAYMENT TO BE 15 DAYS AFTER CONTRACT IS SIGNED. THERE WILL PROBABLY BE A TOTAL OF 3 PAYMENTS TO CESSNA.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KINSHA 03145 110800Z

3. THE ZAIRIAN DDN SAYS IT CANNOT SIGN CONTRACT UNTIL
FMS CREDIT AGREEMENT COMPLETED.
CESSNA PRICES QUOTED TO ZAIRIAN DDN ARE VALID FOR 45 DAYS
ONLY. IF FMS CREDIT AGREEMENT CAN BE COMPLETED BEFORE
THE END OF THE 45 DAYS, CESSNA WILL HAVE A CONTRACT.
IF NOT, WE GO BACK TO THE BEGINNING ONCE MORE. (FYI
CESSNA IS PLANNING ON AN 8 PERCENT PRICE INCREASE IN 45 DAYS FOR
THE SAME AIRCRAFT. END FYI)

4. GOZ INTENDS TO USE THE REMAINING HALF MILLION DOLLARS
FMS CREDIT FOR PURCHASE OF JEEP AMBULANCES AND SIGNAL
EQUIPMENT.

5. PLEASE CABLE CREDIT TERMS ASAP AND AIRMAIL AGREEMENT
TO ZAMISH SO THAT THE GOZ CAN COMPLETE IT IN TIME TO BUY AT
THE CURRENT CESSNA PRICES.
NEWLIN

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY CREDIT, MILITARY SALES, AIRCRAFT SALES, PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 10 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KINSHA03145
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740083-0789
From: KINSHASA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740452/aaaabvhv.tel
Line Count: 78
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION PM
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: STATE 062620
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 04 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 SEP 2002 by boyleja>; APPROVED <06 FEB 2003 by GolinoFR>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FY 74 FMS CREDIT; CONTEMPLATED CESSNA PURCHASE
TAGS: MASS, CG, CESSNA AIRCRAFT COMPANY
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005